

Historic, Archive Document

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NEOSHO NURSERIES CO.

GENERAL NURSERYMEN & ORCHARDISTS
Owning and Operating over 400 Acres
NEOSHO, Mo.

M. VAUGHN WOODARD
LANDSCAPE ARCHITECT

OFFICERS
JOSIAH J. HAZEN
PRESIDENT
A. E. WESTON
VICE-PRESIDENT
G. B. WILLIAMS
TREASURER
P. M. RANSOM
SECRETARY

Special offer of nursery stock

What Makes Quality In Nursery Stock

KNOWLEDGE and experience are necessary to recognize quality in nursery products. The first requisite is condition, i. e., is the product unimpaired in vitality. The preservation of this essential quality calls for expert care on the part of the nurseryman until the product is packed for shipment or delivered to the customer. The next requisite is sufficient roots and tops for the age and variety.

Of about 2,000 nurserymen in this country, some 600 are members of the American Association of Nurserymen, who adopted several years ago certain standards of grading. For instance, fruit trees (except 1 year apple and 1 year pear) must be graded by diameter two inches above the collar and the age and minimum height should also be stated.

Shrubs are graded by height and also by number of canes according to various classes as follows:

Class No. 1

Beautyberry, Coralberry, Dogwood Red-Twigged, Deutzia Pride of Rochester, Lemnoines Mock Orange, White Kerria (Jet-bead), Snowberry, Spireas (tall growing), Stephanandra.

3-4 ft. Not less than 5 canes, 3 ft. and up.
2-3 ft. Not less than 4 canes, 2 ft. and up.
18-24 in. Not less than 3 canes, 18 in. and up.

Class No. 2

Sweet Shrub, Hydrangea, Japan Quince, Pearl Bush, Golden Bell, Althea, Winterberry, Globe Flower (Kerria Japonica), Honey-suckle, Mock Orange, Prunus triloba, Fragrant Sumac, Golden Elder, False Spirea, Persian Lilac, Arrowwood, Weigela.

3-4 ft. Not less than 4 canes, 3 ft. and up.
2-3 ft. Not less than 3 canes, 2 ft. and up.
18-24 in. Not less than 2 canes, 18 in. and up.

ROSES Hybrid Teas—3 or more strong canes, 2 of which must be 18 inches and up. Light growing sorts, 3 or more strong canes 15 inch and up.

The Association members follow these standards to some degree, at least in dealing with other nurserymen, but are under no obligation to specify these measurements in selling at retail. Each is guided by his appreciation of the desirability of giving the retail buyer good value for the price.

Every summer the Missouri State Plant Board sends inspectors to examine our stock in the field. They are quite competent, but have to inspect about 175 acres in a day or two. All Inspection Certificates of this and other states read, "Apparently free of injurious insect pests and plant diseases." It is the able vigilance of the nurseryman that enables him to send out clean stock.

Class No. 3

White Fringe, Euonymus Alatus, Halesia Tetraptera, Common Lilac, Tamarisk, High Bush Cranberry, Snowball, Summer Sweet.

3-4 ft. Not less than 3 canes, 3 ft. and up.
2-3 ft. Not less than 2 canes, 2 ft. and up.
18-24 in. Not less than 2 canes, 18 in. and up.

Class No. 4

Sumacs (Smooth, Cutleaf and Staghorn).
4-5 ft. One or more canes, 4 ft. tall, $\frac{5}{8}$ in. diameter.

3-4 ft. One or more canes 3 ft. tall, $\frac{1}{2}$ in. diameter.

2-3 ft. One or more canes 2 ft. tall, $\frac{3}{8}$ in. diameter.

18-24 in. One or more canes 18 in. tall, $\frac{1}{8}$ in. diameter.

Class No. 5

Japanese Barberry, Deutzia (Gracilis, Rosea and Lemnoines), Hypericum, Cinquefoil, Spirea Anthony Waterer and Callosa Alba.

2 $\frac{1}{2}$ -3 ft. Not less than 7 canes, 2 $\frac{1}{2}$ ft. and up.

2-2 $\frac{1}{2}$ ft. Not less than 6 canes, 2 ft. and up.
18-24 in. Not less than 5 canes, 18 in. and up.
15-18 in. Not less than 4 canes, 15 in. and up.
12-15 in. Not less than 3 canes, 12 in. and up.

Class No. 6

(Tree Form)

Cornus Florida, Hydrangea, P. G., Hybrid Lilacs, Prunus pissardi and triloba.

4-5 ft. $\frac{1}{8}$ in. diameter, 5 or more branches.
3-4 ft. $\frac{1}{8}$ in. diameter, 4 or more branches.
2-3 ft. $\frac{1}{8}$ in. diameter, 3 or more branches.

PRIVET PLANTS are offered by heights, both wholesale and retail, but there is a difference in value between 18-24 inch Privet with 3 canes and up, and with 2 canes and up.

A few states inspect stock after arrival at destination and condemn and destroy any unclean stock.

In every community there is a "Mrs. Cook" whose cake is the best and no one is able to explain just how she makes it.

There is no secret about how our customers are enabled to enjoy growing satisfaction. It is simply the result of first class facilities and equipment, experience and knowledge, plus a keen desire to render a superior service. It means that every one of our organization is anxious to live up to our motto, "Yours for Growing Satisfaction."



You Can Have Beautiful Shrubs Like This Or a Beautiful Garden Like This

"IT'S NOT A HOME UNTIL IT'S PLANTED"

Let Us Plan Your Outdoor Living Room

THE back yard transformed into an outdoor living room by the proper use of plant materials pays large dividends in beauty of flowers and foliage, as a playground for the children, for the entertainment of guests, and for the enjoyment and comfort of the entire family.



How to Enjoy Neosho Landscape Service

OUR Landscape Service is available to you even though your home is in a distant state. Send us a sketch and full information as specified below. We will then prepare a detailed plan, incorporating original ideas which will enable you to secure practical artistic effects which will increase the attractiveness, enjoyment and value of your property. With the information required send us your check for \$5.00 which will be applied on the purchase price of the trees, plants, etc., when your order is received.

The plan we submit for your approval will show the exact location of each tree, shrub, etc., and will furnish an accurate guide for planting. At the same time we will give you an estimate of the cost of the plant materials required.

We Need This Information to Prepare Sketch for Your Grounds

Please Answer All Questions Fully

Give all dimensions of building and lot.
Show location of buildings on lot.
Give points of compass.
Show location of all trees and shrubbery on place.
Show location of all walks, drives, etc.
Give all grades, show terraces, etc.
Show any objectionable views to be screened.
Attach kodak views, taken from north, south, east and west sides of lot, if possible.
Show where windows in first floor are placed.

Is the house one, two or three stories?
Color of house—brick, frame or stone.
Height of foundation and windows.
Do you like a lot of shrubbery?
Do you want any hedges?
Where preferred?
Do you want us to locate trees, drives and walks?
Do you prefer any particular kind of trees?
Do you want a rose bed?
Do you want a formal flower garden?

Do you want any fruit trees?
Do you want evergreens?
Do you want a vegetable garden? Where preferred?
Do you want a rock garden?
What is the character of the soil?
State how much you are willing to spend, also if you wish to plant part this spring and the balance next season.

NOTE—Your sketch need not be drawn to scale, just so you give us correct dimensions.

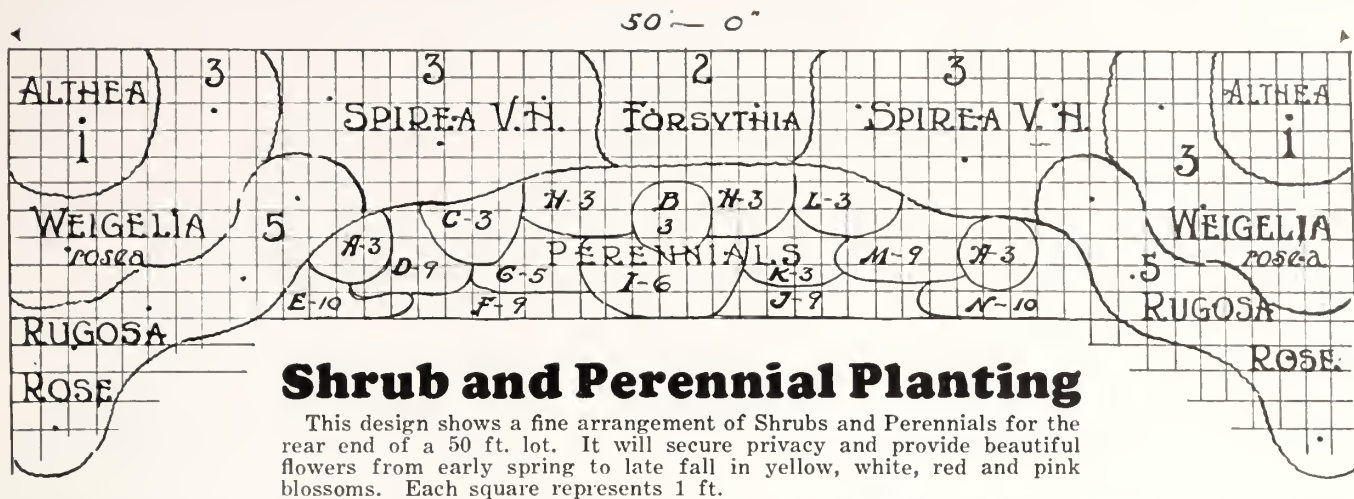


UNSIGHTLY VIEWS



SCREENED WITH PLANTING

"BEFORE AND AFTER" "You will find enclosed a set of photographs which might be entitled, 'Before and After Taking Neosho Nurseries Treatment.' They include the set of six which we sent for Mr. Woodward's use last spring when he was planning our grounds and the other six are taken from the same positions and show what happened between April and the middle of September. In fact, it was late in May before we planted. Another year's growth ought to make a still greater improvement."—O. E. Krenz, First Methodist Episcopal Church, 308 Powell Ave., Cresson, Pa.



Shrub and Perennial Planting

This design shows a fine arrangement of Shrubs and Perennials for the rear end of a 50 ft. lot. It will secure privacy and provide beautiful flowers from early spring to late fall in yellow, white, red and pink blossoms. Each square represents 1 ft.

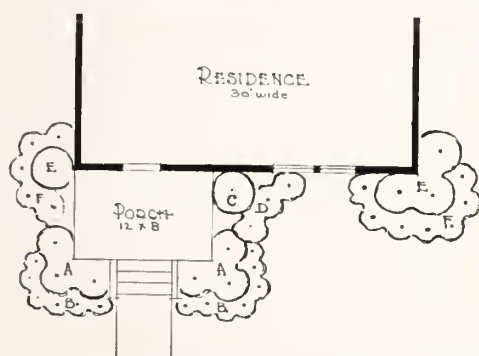
Collection A-31

26 SHRUBS [2-3 ft.] **\$8.68**
In above design
Delivered East of Denver

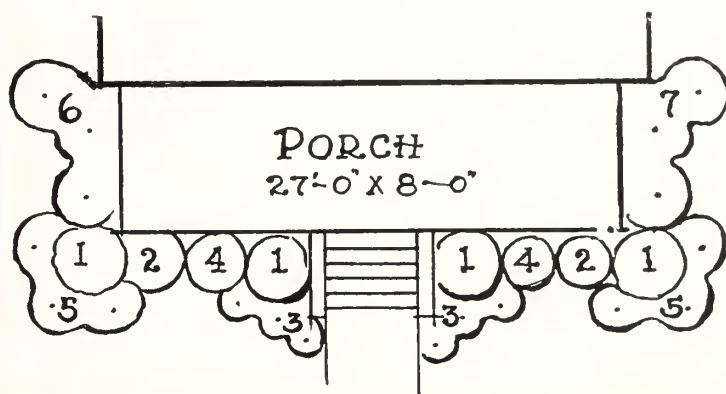
A=6 Chrysanthemum
B=3 Delphinium
C=3 Columbine
D=9 Phlox, Beacon
E=10 Phlox, Richard Wallace

91 PERENNIALS
Delivered East of Denver **\$15.86**

F=9 Clove Pinks
G=5 Gaillardia
H=6 Golden Daisy
I=6 Shasta Daisy
J=9 Sweet William
K=3 Spirea Astilbe
L=3 Plantain Lily
M=9 Painted Daisy
N=10 Phlox, Thor



**NOTE
THESE
BIG
VALUES**



Collection B-31 \$13.98

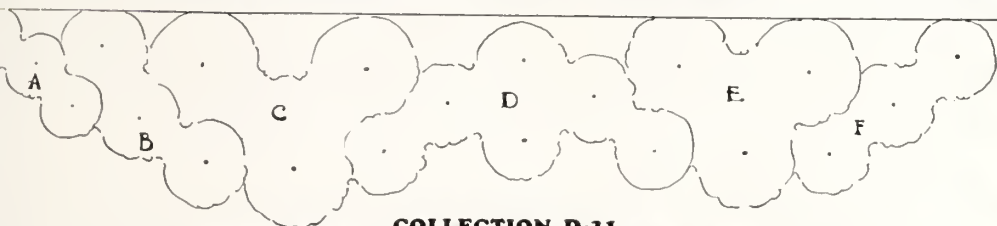
39 SHRUBS—Delivered East of Denver

A= 6 Jethead (White Kerria).....2 to 3 ft.
B=13 Beauty Berry18-24 in.
C= 1 Mock Orange, Lemoines.....2-2½ ft.
D= 3 DesmodiumNo. 1
E= 4 Spirea Van Houttei2-3 ft.
F=12 Japanese Barberry18-24 in.
If house faces North use Deutzia Gracilis at B, Hydrangea A.G., 12-18 in. at D.

Collection D-31 **Delivered East of Denver**
21 SHRUBS [18-24 in.] **\$5.88** **21 SHRUBS** [2-3 ft.] **\$8.98**

Collection C-31 **26 SHRUBS** **\$7.88**
Delivered East of Denver

Key	Color	Season	
1=4 Spirea Van Houttei.....	White	Early May	2-3 ft.
2=2 Japanese Barberry.....	Red Berries	Fall	18-24 in.
3=6 Spirea Froebeli	Rose-Pink	All Summer	18-24 in.
4=2 Hydrangea P. G.....	White	July-Oct.	18-24 in.
5=6 Hydrangea A. G.....	White	June-Sept.	18-24 in.
6=3 Japanese Kerria	Yellow	May-June	2-3 ft.
7=3 Golden Bell—upright	Yellow	March	2-3 ft.



COLLECTION D-31
SHRUB BORDER PLANTING [40 Ft. Long by 8 Ft. Wide]

This design illustrates suitable varieties and arrangement of shrubs for planting along the sides of home grounds. The varieties named are valuable for their foliage as well as for their flowers of various colors over a long season.

A=3 Japanese Barberry
B=3 Persian Lilac, purple
C=3 Golden Bell, upright

D=6 Hydrangea, A.G.
E=3 Spirea Van Houttei
F=3 Desmodium



Once a house and now a home. If you are eager for a genuine thrill in daily living, try planting the grounds along modern lines.

"Much larger than I expected. Certainly had plenty of roots."—Mrs. M. McAbee, South Carolina.

"Received in good shape and think they are the finest shrubs we ever received. We have used your trees and shrubs several times and always found them very good."—C. W. Parks, Oklahoma.

"All of the plants made a good growth this summer. Of over a hundred shrubs every one lived."—A. W. Claussen, Iowa.

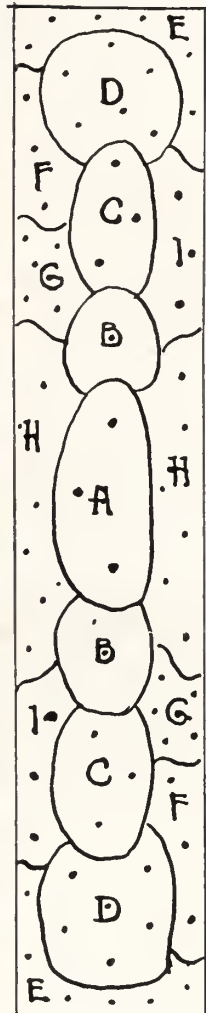
"I wish to acknowledge receipt of your recent freight shipment of trees and shrubs and also to advise that I was very much pleased with everything I ordered.

"Kindly extend my thanks also to your Mr. Woodard for the plans he submitted and which have greatly aided me in properly placing them."—C. T. Withington, Oklahoma.

"Just a line to let you know the shrubs bought of you two years ago are doing fine, and to tell you we are well pleased is a rather weak way of expressing our appreciation of your splendid service, especially the work of your landscape architect, Mr. M. Vaughn Woodard, in drawing up our plans for the planting. Thanking you very kindly and assuring you of our readiness to boost your organization, we are"—Mr. and Mrs. B. F. Doke, Arkansas.

Attractive Perennial Planting

No. 1



Columbine



Gaillardia



Canterbury Bells



Coreopsis

These two designs are excellent for planting along the sunny side of the house and other buildings or along a driveway or the property line or on either side of a garden walk. Each bed is 4 ft. wide and 20 ft. long.

Key	Variety	Color	Season	Height
A=	3 Delphinium	Blue	June-Oct.	48 in.
B=	2 Golden Daisy	Yellow	Summer	24 in.
C=	6 Shasta Daisy	White	July-Aug.	24 in.
D=	12 Sweet William	Mixed	Summer	24 in.
E=	6 Sweet William	Mixed	May-June	18 in.
F=	6 Sweet William	Mixed	Summer	10 in.
G=	10 Iris	Blue	April	24 in.
H=	12 Achillea	Pink-white	June-Aug.	18 in.
I=	6 Gaillardia	Pink & Yel.	Summer	24 in.
J=	8 Foxglove	Mixed	Summer	24 in.
K=	2 Columbine	Mixed	May-June	24 in.
L=	6 Painted Daisy	Mixed	June-Oct.	18 in.
M=	12 Sweet William	Mixed	Summer	24 in.
N=	12 Sweet William	Mixed	May-June	18 in.
O=	6 Sedum	Pink	Aug.-Sept.	12 in.
P=	10 Yellow Day Lily	Yellow	June	30 in.
Q=	12 Catchfly	Rosy-red	June	24-36 in.
R=	6 Balloon Flower	Blue	June-Oct.	15 in.

All varieties except O—Q and R are good for cut flowers.

69 PERENNIALS—Bed No. 1

\$9.98

POSTPAID

69 PERENNIALS—Bed No. 2

\$11.75

POSTPAID

138 PERENNIALS—Beds 1 and 2

\$18.66

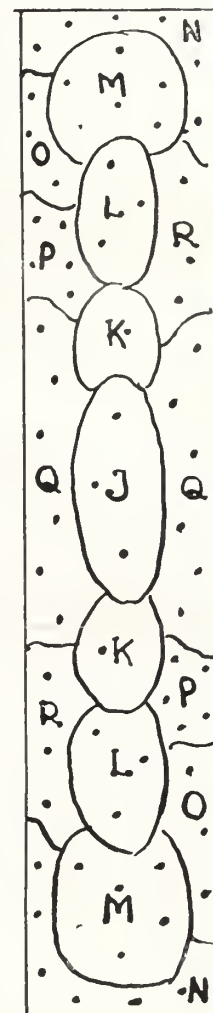
POSTPAID

NOTE: Add 5% for extra postage West of Denver, Colorado.

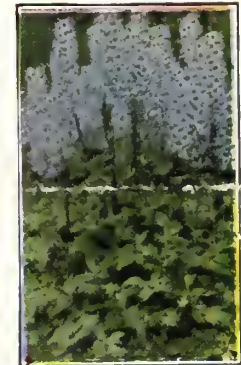
"I have sent three orders to the Neosho Nurseries Co. and have never had such prompt and courteous attention from any one else. I have found their stock to be the most reasonable in prices in accordance with the fine quality of stock received and am impressed with the way every piece has grown."—W. P. Harrell, Florida.

"I am glad to report that every plant ordered from you (198 Shrubs and Perennials, 7 Evergreens) has lived through the summer. It has been a continual job of giving them water daily and the fall has been so dry that even then the hot winds together with the sandy soil have hurt them severely."—Walter Rinehart, Kansas.

No. 2



Fox Glove



Delphinium



Shasta Daisy

Plant *this* Spring

TREES, SHRUBS FLOWERS



Neosho Grower's Guide 12 PAGES IN FOUR COLORS

OUR New Catalog—"Neosho Grower's Guide"—is full of valuable information on the selection, arrangement, planting and care of ornamentals and fruits. It contains 52 pages (8¼" x 11"), 12 pages in 4 colors of 63 subjects.

It is a great improvement over our former catalogs about which these two letters were written.

"I have ordered over one hundred different catalogs and had given up hope of securing the information I wanted when I received your book. It is a gem."

"One cannot escape the conviction that a firm that puts out such a conservative and helpful catalog will back up its statements with reliable goods and genuine service."

This book is too expensive to send out broadcast but it will be sent postpaid to all our this season's customers and also to those who request it.

"Yours for Growing Satisfaction"

NEOSHO NURSERIES CO.
Neosho, Mo.

NEOSHO GET ACQUAINTED OFFERS

Surprising Values for Early Buyers..Satisfaction Guaranteed!

HERE'S your opportunity to buy early at a saving and plant early for best results. These values will agreeably surprise you. And remember we guarantee satisfaction. When we mail notice of shipment we also send a return card requesting customers to report to us on the receipt of goods. If

there is any dissatisfaction we gladly make prompt adjustment.

ORDER NOW These offers are subject to change without notice, as the quantity available in any item is limited. Terms cash with order. Items marked "prepaid" or "delivered" are east of Denver only.

Apples for Health and Profit

We supply discriminating orchardists with trees year after year, to their complete satisfaction. Mr. Hommel of Tennessee writes, "I have trees from one to ten years old from you and all ages are growing nicely." Mr. Murray, Michigan, has bought our trees for nine years running.

DEMONSTRATION APPLE ORCHARD

100 Trees F. O. B. Neosho **\$18.00**

One-year top, two-year root, 1 1/2 in. diameter, 4-5 ft. Your choice of Ben Davis, Delicious, Jonathan, Wealthy, McIntosh, Northern Spy, Rome Beauty, Stayman, Winesap, Yellow Transparent.

Home Orchard Collection
12 Trees F. O. B. Neosho **\$2.88**
Same size and varieties as above (See smaller sizes under Dollar Specials.)

GRAPES

25 VINES Select 2 years old F. O. B. Neosho **\$2.25**

Every home should have a few grape vines. They take little space, are fruitful and ornamental on arbors, walls, fences or buildings. 16 Concord, 3 Moore Early, 3 Diamond, 3 Agawam.

Tempting Raspberries

20 St. Regis (Ranier) Red, Everbearing. Postpaid **\$1.00**

Plums for Fruit and Flowers

4 Easily grown, bear young. Ideal for chicken yard. 1/2 in. diameter, 2 1/2 ft. and up. Choice of Burbank, Endicott, Green Gage, Wild Goose and Compass cherry-plum. Postpaid **\$1.00**

The Home Fruit Garden

Well-ripened, sound fruit is a valuable food and in some form, fresh, canned or preserved, should form part of every meal. Fruit is necessary especially for the proper growth and health of children.

"Home-grown fruit is desirable—because it reaches the family fresh and in the best possible condition."

"Because the family has fruit of which it would often be deprived if it had to be purchased."

"Because, if the proper varieties be selected, a continuous supply of fruit of superior quality may be secured, regardless of market prices."

"Because any surplus may be sold without difficulty, or may be canned, evaporated, or otherwise conserved for use when fresh fruit is not available."

"Because the care of the home fruit garden provides for spare time congenial and profitable occupation which is in reality recreation for those who enjoy seeing things grow."—From Bulletin 1001, "Growing Fruit for Home Use," U. S. Department of Agriculture.

"Thousands of persons who have the opportunity to grow fruit for home consumption either neglect to set out the trees or plants, or if they have them, fail to give them the care that brings success. Formerly one of the cheapest commodities used in the household, fruit has now taken its place in the list of high-priced foods and its production for home use means a large saving in the family living expense. Even the grower of fruit in small quantities can now dispose of any surplus at a profitable figure. Homegrown fruit should no longer be regarded as an incident in family life but as a distinct asset."—Better Fruit, January, 1930.



Cherry Trees

The "sour" cherry thrives over a wide range of climate and soil and bears young. Their compact, shapely form, glossy foliage and beautiful blossoms make them highly ornamental for lawns.

One Early Richmond

for **\$1.69** F. O. B. Neosho

Two Montmorency

F. O. B. Neosho

Fine trees 9/16-inch in diameter and 3 feet tall. Plant 16 to 20 ft. apart.

Pick Luscious Strawberries this Fall

Plant this spring as soon as danger of severe frost is passed. 50 Progressive, everbearing. Postpaid **\$1.00**

Asparagus Offers Real Benefit, Enjoyment, and Value in the home garden. Mary Washington is the most resistant to rust and is superior in size, flavor and color. 50 First Quality Roots. Postpaid **\$1.00**

FRESH RIPE PEACHES NEVER GO BEGGING

For many years we have been supplying Peach Trees to commercial growers in many states. A 250-acre orchard of Neosho trees in Arkansas paid the owners their money back and 45 per cent besides in 7 years.

DEMONSTRATION PEACH ORCHARD

100 TREES F. O. B. Neosho **\$12.00**
1/2 to 3/4 in. diameter, 2 1/2 ft. and up.

100 TREES F. O. B. Neosho **\$9.00**
Under 1/2 in. diameter, 2 ft. and up.

Your choice of Belle of Georgia, Carnation, Champion, Early Elberta, Elberta, Early Rose, J. H. Hale, Mayflower, Late Crawford.

HOME PEACH ORCHARD

15 TREES F. O. B. Neosho **\$2.25**
1/2 to 3/4 in. diameter, 2 1/2 ft. and up.

Our Selection of Varieties Adapted to Your Section



OUR PEACH TREES IN NEW MEXICO
Farmington, New Mex., October 10, 1930.
"We ordered 125 peach trees from you last spring. 45 in. in circumference a picture of the orchard. The trees were grand luck according to your instructions and many of them now are five feet tall."—O. C. Brooks, Sup't. Navajo Methodist Mission School.

ROSES

1700 blooms on 17 bushes the first season. That is the experience of a Neosho customer. We offer top-grade, two-year old, field grown, budded Rose Bushes.

Rose Collection

Everblooming Varieties

6 POSTPAID for **\$3.29**

12 POSTPAID for **\$5.98**

Your choice of pink, red, white, yellow. Our selection of varieties.

Climbing Roses

2 YEAR—No. 1

Climbing American Beauty, Excelsa (Red Dorothy Perkins), Lady Gay, pink (better than Dorothy Perkins), Dr. Van Fleet, Pauls Scarlet Climber.

Your Choice 2 Postpaid for **\$1.00**

Order now for shipment this spring. All offers are subject to stock being unsold on receipt of order.



Soochow, China, June 13, 1930.
"I am enclosing herewith two pictures of the Climbing American Beauty Rose you sent me in the spring of last year. It seems to like its new home and is growing nicely. Needless to say the pictures do not show up its real beauty when in full bloom. Everyone who saw it admired it greatly."
"The Red Radiance Rose you sent along with the Climbing American Beauty is also doing nicely and the blooms are lovely."—W. B. Johnson, Yates Academy.



Japanese Iris

HOLLYHOCKS

(Picture at left)

Double Flowers. Bloom all summer. Plant 30 inches apart. 6 (Mixed Colors) Postpaid **\$1.00**

ORDER NOW

before these specially priced values are all exhausted. Look over all these bargains and decide what you want today!

DOLLAR SPECIALS POSTPAID

4 APPLE TREES 1/2 in. diameter, 3 ft. and up. **\$1.00**

5 APPLE TREES 1/4 in. diameter, 2 ft. **\$1.00**

Your choice of Yellow Transparent, Wilson Red, Maiden Blush, Wealthy, McIntosh, Jonathan, Delicious, Winesap, Stayman, Spy, Whitney Crab.

5 PEACH TREES 1/2 in. diameter, 2 1/2 ft. and up. **\$1.00**

6 PEACH TREES 3/16 in. diameter, 2 ft. and up. **\$1.00**

Your choice of Belle of Georgia, Carnation, Champion, Early Elberta, Elberta, Early Rose, J. H. Hale, Late Crawford, Mayflower.

4 PLUM TREES 1/2 in. diameter, 2 1/2 ft. and up. **\$1.00**

7 PLUM TREES 3/16 in. diameter, 2 ft. and up. **\$1.00**

Your choice of Burbank, Endicott (Hammouth Gold), Green Gage, Wild Goose, and Compass Cherry-Plum.

1 SUPERB APRICOT, 2-3 ft., FREE with \$3.00 order. If you ask for it.

4 PEAR TREES 2-3 ft. **\$1.00**

Your choice of Bartlett, Seckel, Kieffer.

GRAPE VINES—2 year, No. 1

10 Concord **\$1.00**

8 Moore Early **1.00**

8 Assorted **1.00**

(2 Moore Early, 4 Concord, 1 Diamond, 1 Agawam.)

20 RASPBERRY St. Regis, Everbearing. **\$1.00**

50 ASPARAGUS 2 yr. First Quality. **\$1.00**

Mary Washington, the best variety.

12 RHUBARB 1/2 in. whole roots. **\$1.00**

12 HORSE RADISH Cuttings **\$1.00**

12 IRIS—Germanica 3 each of 4 colors. **\$1.00**

4 IRIS—Japanese Assorted colors. **\$1.00**

4 PEONIES, 3-5 eyes 1 each, pink, red, 2 white. **\$1.00**

Our selection of varieties.

2 VINES 2 yr. No. 1 Your choice of Halls Honeyuckle, Trumpet Vine, Wisteria Purple. **\$1.00**

25 GLADIOLI 1 1/2 in. bulbs. Mixed colors. **\$1.00**

5 SHRUBS Your choice of Althea red, Deutizia, Pride of Rochester, Golden Bell upright, Pink Tatarian Honeyuckle, Japan Bush Honeyuckle, Sweet Orange, Spirea Van Houttei, Snowberry, Cornicery. All 1 1/2 in., 2 yr.—Hydrangea A. G. and P. G. 12-18 in. **\$1.00**

4 SHRUBS Your choice of Double Felde of Rochester, Golden Bell upright, Spirea Van Houttei, 2-3 ft., Japan Quince, Snowball, 18-24 in. **\$1.00**

1 FLOWERING CRAB Red Vein. Pink flowers and purplish foliage. 2-3 ft. **\$1.00**

3 PUSSY WILLOW 2-3 ft. **\$1.00**

SHRUBS

TRUMPET VINE (Bignonia radicans). Especially good for covering walls, fences and embankments. 2 two-year plants (postpaid) **\$1.00**

JAPANESE CLEMATIS—Prized for fragrant wealth of white bloom in August and September. 2 two-year plants (postpaid) **\$1.00**

PRIVETS make handsome green fences. They endure shade. Plant 8 to 12 in. apart.

100 California Privet 12-18 in., 3 canes and up. F. O. B. Neosho **\$3.75**

100 Amur Privet—12-18 in., 3 canes and up. F. O. B. Neosho **\$7.75**

California is the handsomest Privet with purplish hue in late fall or winter, but not as hardy as Amur.

JAPAN BARBERRY makes the best low hedge, compact, impenetrable, and hardy with attractive green leaves in spring and summer, turning scarlet in the fall. Its scarlet berries hang on into winter. It can be trimmed if desired. Plant 12 to 18 in. apart.

75 (12-15 in., 3 canes or more) F. O. B. Neosho. **\$8.25**

SPIREA VAN HOUTTEI makes the best unpruned hedge with rich green foliage, gracefully arching branches and wealth of white blossoms in May. It grows about 6 ft. in height and in breadth. Endures partial shade. Very hardy.

50 12 to 18 in. F. O. B. Neosho **\$4.00**

MOSS RUEBUSA (Red)—Valued for shiny dark green leaves, copious flowers in May, followed by attractive frolics. Very hardy. Grows 3 to 6 ft. Plant 2 1/2 ft. apart, but for hedges 16 to 18 in. apart.

1 (16-24) in. Postpaid **\$1.00**

MUCK ORANGE—Lemones—A perennial upright shrub about 6 ft. tall and with fragrant white flowers in late May.

1 (16-21) in. Postpaid **\$1.00**

RED LEAVED BARBERRY is prized for reddish bronze foliage in spring, brilliant red in summer. Requires full sun for best color. Red berries hang on into winter.

2 (12 to 15 in.) Postpaid **\$1.25**

SNOWBERRY—Valued for attractive hedges and white berries which hang on into winter.

5 (18 to 21 in.) Postpaid **\$1.00**

SHADE TREES

By Express—Charles Collet

Your choice of Green Ash, White Ash, Catalpa, American Elm, Silver Maple, Carolina Poplar, Lombardy Poplar, Weeping Willow (4-6 ft.), 2 (5-6 ft.) for **\$1.00**

Chinese Elm (4-6 ft.), Sugar Maple (4-6 ft.), **\$1.00 each**



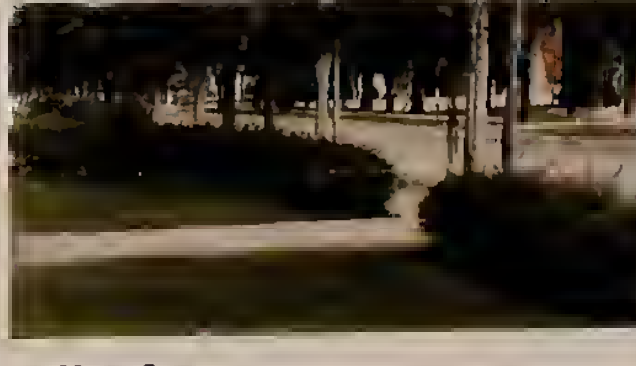
Mock Orange Lemnace



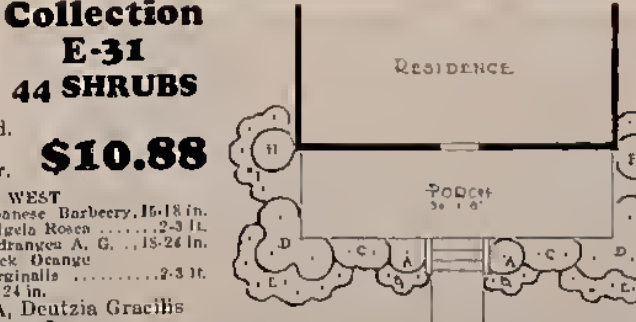
Red-leaved Japanese Barberry



Trompet Vine



Japanese Barberry Hedge



Collection E-31 44 SHRUBS

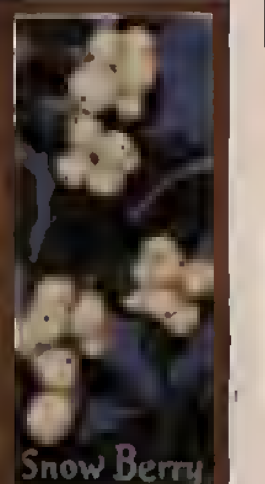
Sizes as stated. Delivered east of Denver. **\$10.88**

FACING SOUTH, EAST OR WEST

A=2 Spirea Thunbergii, 18-24 in. B=3 Spirea Thunbergii, 18-24 in. C=4 Spirea Thunbergii, 18-24 in. D=5 Spirea Thunbergii, 18-24 in. E=6 Spirea Thunbergii, 18-24 in. F=7 Spirea Thunbergii, 18-24 in. G=8 Spirea Thunbergii, 18-24 in. H=9 Spirea Thunbergii, 18-24 in.

I=10 Spirea Thunbergii, 18-24 in. J=11 Spirea Thunbergii, 18-24 in. K=12 Spirea Thunbergii, 18-24 in. L=13 Spirea Thunbergii, 18-24 in. M=14 Spirea Thunbergii, 18-24 in. N=15 Spirea Thunbergii, 18-24 in. O=16 Spirea Thunbergii, 18-24 in. P=17 Spirea Thunbergii, 18-24 in. Q=18 Spirea Thunbergii, 18-24 in. R=19 Spirea Thunbergii, 18-24 in. S=20 Spirea Thunbergii, 18-24 in. T=21 Spirea Thunbergii, 18-24 in. U=22 Spirea Thunbergii, 18-24 in. V=23 Spirea Thunbergii, 18-24 in. W=24 Spirea Thunbergii, 18-24 in. X=25 Spirea Thunbergii, 18-24 in. Y=26 Spirea Thunbergii, 18-24 in. Z=27 Spirea Thunbergii, 18-24 in.

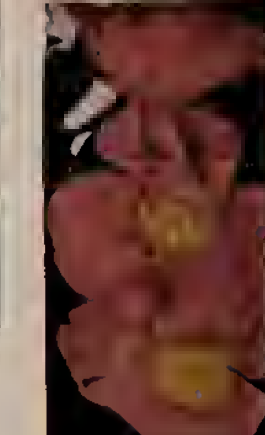
If house faces north, use Jetbend at A, Deutzia Gracilis at B, Japanese Barberry at I.



Snow Berry



Japanese Clematis



Rosa Rugosa

NEOSHO ROSES IN CHINA

(See Plate to Right)



CHINESE ELM (Ulmus Pundula) on grounds of the Federal Fish Hatchery at Neosho, 6 ft. tall when planted in 1925. 11 ft. tall, 1 1/2 in. diameter in July, 1930. Remarkable for resistance to drought, to severe extremes of temperature, to insects and diseases; for its graceful beauty; for rapidity of growth and for adaptability to different soils.

NEOSHO NURSERIES COMPANY . . . Neosho, Missouri